

## **All You Want To Know About Housing Association Finance 2010**

**April/June/October 2010**

Do you think that a working knowledge of housing association finance would put you and your colleagues in a position of advantage?

Whether you are in a Housing Association, Local Authority or a Government Office; whether you are a Housing Manager, Tenant Representative, Board Member, or even a member of the Finance Team; whether you are in an established housing association, a local authority carrying out a stock transfer or in a council that has partnerships with housing associations, you could benefit from one of our courses at which you will learn:

### **“All You Want To Know About Housing Association Finance”**

#### **What the Course will cover:**

- Income and Expenditure Accounts, Cash Flow Statements, Balance Sheets
- Financial Framework of Housing Associations
- Capital Finance and Development and sources of Capital Finance
- Housing Green Paper and Comprehensive Spending Reviews 2007 and 2010
- National Affordable Housing Programme – New approaches to Investment
- Business and Financial Planning and Treasury Management
- The Efficiency Agenda – Procurement and E-Technology
- Financing of Stock Transfers
- Implications of the Housing and Regeneration Act 2008 – Role of the Homes & Communities Agency and Tenant Services Authority
- The effect of the Recession on Housing Associations

Delegates will gain an overview of the finances of registered providers and will keep up to date with developments in housing association finance.

The course is accompanied by a very useful book entitled:

### **“All You Want To Know About Housing Association Finance 2010”**

Many people – board members, tenants and officers have already benefited from this course.

#### **Venues and Dates**

**London** – Ibis Hotel, Euston – 20<sup>th</sup> April 2010

**North** – Headingley, Rugby Lodge, Leeds – 8<sup>th</sup> June 2010

**Midlands** – Novotel Centre, Coventry – 26<sup>th</sup> October 2010

Adrian Waite (Independent Consultancy Services) Limited

## The Programme

- 10.00 Introduction and Overview: Financial Structure, Financial Aims and Objectives, Government Funding, Sources of Finance, Financial Growth, Regulation and Governance, Housing Green Paper 2007, Housing and Regeneration Act 2008, Homes and Communities Agency, Tenant Services Authority.
- 11.00 BREAK
- 11.15 Revenue and Capital Issues: Income and Expenditure Accounts, Cash Flow Statements, Rent Influencing regime, Balance Sheets, Capital Expenditure, Decent Homes Standard, Sources of Capital Finance, Grants, Loans, Capital Contributions, Use of Reserves, Capital Receipts, Treasury Management.
- 12.30 LUNCH
- 13.30 National Affordable Housing Programme and the Efficiency Agenda: Development of Affordable Homes, Comprehensive Spending Reviews 2007 and 2010, Gershon and Efficiency Targets, Regulatory Code, Partnering, Future Approaches to Investment, Unlocking the Door, National Affordable Housing Programme Framework 2008/11, The effect of the Recession on Housing Associations.
- 14.45 BREAK
- 15.00 Business and Financial Planning, Stock Transfer and Mergers: Business and Financial Planning, Taxation, Pensions, Supporting People, Asset Management, Mergers, Flotation, Stock Transfers, Tenanted Market Value, Future developments, Conclusions.
- 16.00 CLOSE

This seminar is designed for people who are not experts in housing association finance, but who need to understand the basics and achieve an overview of what is going on. It is suitable for housing managers, tenant representatives, board members and finance staff who have limited experience of the housing association finances and others who realise that an understanding of housing association finance can place them at an advantage!

This course is also available in-house. For further information about in-house courses, please contact Adrian Waite on 017683-52165 or 52347 or [adrian.waite@awics.co.uk](mailto:adrian.waite@awics.co.uk).

Please note that there are free briefing papers on housing finance posted on the 'AWICS' website at:

<http://www.awics.co.uk/BriefingPapers/ViewCategory/housing/>

Appleby Business Centre, Bridge Street, Appleby in Westmorland, Cumbria. CA16 6QH.  
Telephone: 017683-52165 or 52347. Mobile: 07502-142658. Fax: 017683-54005.  
E-Mail: [Adrian.waite@awics.co.uk](mailto:Adrian.waite@awics.co.uk). Websites: [www.awics.co.uk](http://www.awics.co.uk) and [www.awics.eu](http://www.awics.eu)

Managing Director: Adrian Waite MA CPFA ACIH FIPSM  
Company Number: 3713554. VAT Registration Number: 721 9669 13



**Adrian Waite (Independent Consultancy Services) Limited**

**Our speaker **Adrian Waite** is well known for his in-depth knowledge of this subject and for his ability to present information clearly.**

Adrian Waite is Managing Director of 'Adrian Waite (Independent Consultancy Services) Limited'.

After graduating from Oxford University with a First Class Honours degree, Adrian joined West Yorkshire Metropolitan County Council as a Trainee Accountant, and became a qualified member of the Chartered Institute of Public Finance and Accountancy. He is also an Associate member of the Chartered Institute of Housing and an Honorary Fellow and President of the Institute of Public Services Management.

Appointments at Leeds City Council and Newcastle on Tyne City Council gave Adrian experience of the finance of every local government service. In 1990, he was appointed Assistant County Treasurer at Staffordshire County Council. As Finance Director, and then Strategic Director, at Copeland Borough Council between 1993 and 1998, Adrian became conversant with every aspect of the finance and strategic management of housing.

He left Copeland Council in 1998 to work as an Independent Consultant. Since then he has worked with central government, local authorities, housing associations and professional bodies in England, Scotland and abroad on a variety of financial and strategic issues that affect social housing. He has worked with Fenland District Council and Circle Anglia Housing Association on the Fenland stock transfer and has provided training to Board members and officers of many Housing Associations. He was a member of the board of Calico Housing Association from 2002 to 2004 and is currently a member of the Board of Impact Housing Association. He sits on the Housing and Housing Technical Information Services Panels of the Chartered Institute of Public Finance and Accountancy.

With experience to Strategic Director level in a Borough Council, as an advisor to central government and local government and as a board member of a housing association, Adrian has seen social housing finance issues from almost every point of view.

Adrian is known for his expert knowledge of financial and management issues that affect social housing and his ability to explain complex matters in a clear and understandable manner. He provides training and consultancy on all aspects of the finance and management of social housing.

### **About 'AWICS'**

'AWICS' provides a full range of ethical management consultancy and training services, principally to those who are involved in social housing.

Our mission statement is 'Independence, Integrity, Value'. We therefore provide training from an independent standpoint that is designed to help the client to achieve their objectives. We are passionate about working with the utmost integrity. We believe that we offer the best value for money that is available today! And we publish the popular free e-newsletter for public services – the 'Public Services News'.

We are big enough to make a difference – but are small enough to care!

**Appleby Business Centre, Bridge Street, Appleby in Westmorland, Cumbria. CA16 6QH.**  
**Telephone: 017683-52165 or 52347. Mobile: 07502-142658. Fax: 017683-54005.**  
**E-Mail: [Adrian.waite@awics.co.uk](mailto:Adrian.waite@awics.co.uk). Websites: [www.awics.co.uk](http://www.awics.co.uk) and [www.awics.eu](http://www.awics.eu)**

**Managing Director: Adrian Waite MA CPFA ACIH FIPSM**  
**Company Number: 3713554. VAT Registration Number: 721 9669 13**

Adrian Waite (Independent Consultancy Services) Limited

## All You Want To Know About Housing Association Finance

### How to reserve your place

- **By Fax:** Fax us on 017683 54005
- **By post:** Complete this form and send it to:  
AWICS Ltd, Appleby Business Centre, Appleby in Westmorland, Cumbria. CA16 6QH.
- **On line:** You can download this form from [http://awics.co.uk/RegionalSeminars/ViewCourse/housing\\_association\\_finance\\_2010/](http://awics.co.uk/RegionalSeminars/ViewCourse/housing_association_finance_2010/), fill it in electronically and forward to: [orders@awics.co.uk](mailto:orders@awics.co.uk)
- **By Phone:** Please telephone us on 017683-52165 or 52347

**Do not send any payment:** We will confirm your booking and send an invoice.

### Delegate fees:

The cost of this seminar is £260 in London and £230 at other venues plus VAT making a total of £305.50 in London and £270.25 at other venues. The fee includes lunch\* and book – 'All you Want to Know about Housing Association Finance 2010'

\* Please let us know if you have any special dietary requirements

**Delegate Name**                      **Position and Department**

---

---

---

---

To enrol additional delegates, please photocopy this form.

Please state which venue and date you require \_\_\_\_\_

Name of person booking \_\_\_\_\_ Tel.No. \_\_\_\_\_

Dept and Organisation \_\_\_\_\_ Order No. \_\_\_\_\_

Full Address \_\_\_\_\_

\_\_\_\_\_

Post Code \_\_\_\_\_ E-mail address \_\_\_\_\_

Please let us know if your delegate has any particular needs.

### Booking conditions:

**Cancellations and substitutions:** A full refund will be given up to 28 days before the seminar. There after a 50% refund up to 14 days before the seminar. We regret that no refund can be given 14 days or less before the seminar.

Cancellations must be made in writing or by email and be acknowledged by AWICS.

No refund will be given for non-attendance, but delegates may substitute another delegate at any time.

Appleby Business Centre, Bridge Street, Appleby in Westmorland, Cumbria. CA16 6QH.  
Telephone: 017683-52165 or 52347. Mobile: 07502-142658. Fax: 017683-54005.  
E-Mail: [Adrian.waite@awics.co.uk](mailto:Adrian.waite@awics.co.uk). Websites: [www.awics.co.uk](http://www.awics.co.uk) and [www.awics.eu](http://www.awics.eu)

Managing Director: Adrian Waite MA CPFA ACIH FIPSM  
Company Number: 3713554. VAT Registration Number: 721 9669 13